

**FACULTY-STUDENT ASSOCIATION OF  
SCHENECTADY COUNTY COMMUNITY COLLEGE, INC.  
FINANCIAL REPORT  
MAY 31, 2021**

**FACULTY-STUDENT ASSOCIATION OF  
SCHENECTADY COUNTY COMMUNITY COLLEGE, INC.**

**TABLE OF CONTENTS**

	<b>PAGE</b>
INDEPENDENT AUDITOR'S REPORT	1-2
BALANCE SHEETS	3
STATEMENTS OF ACTIVITIES	4
STATEMENTS OF CASH FLOWS	5
NOTES TO FINANCIAL STATEMENTS	6-13
SCHEDULES OF BOOKSTORE, CONVENIENCE STORE, AND DINING SERVICES INCOME	14
SCHEDULES OF COST OF SALES	15
SCHEDULE OF FUNCTIONAL EXPENSES	15

## INDEPENDENT AUDITOR'S REPORT

To the Chair of the  
Faculty-Student Association of  
Schenectady County Community College

### Report on the Financial Statements

We have audited the accompanying financial statements of the Faculty-Student Association of Schenectady County Community College (the Association), which comprise the balance sheets as of May 31, 2021 and 2020, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Faculty-Student Association of Schenectady County Community College as of May 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of bookstore, convenience store, and dining services income, the schedules of cost of sales, and the schedule of functional expenses on pages 14 - 15 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*Marvin and Company, P.C.*

Latham, NY  
December 1, 2021

**FACULTY-STUDENT ASSOCIATION OF  
SCHENECTADY COUNTY COMMUNITY COLLEGE, INC.  
BALANCE SHEETS  
MAY 31, 2021 AND 2020**

**ASSETS**

	<b>2021</b>	<b>2020</b>
<b>Current Assets</b>		
Cash and cash equivalents - unreserved	\$ 73,984	\$ 182,189
Cash - reserved	124,159	124,159
Accounts receivable - current portion, net of allowance	64,306	148,806
Prepaid expenses	26,314	17,492
Prepaid books	45,867	110,728
Inventory	133,091	247,443
Total Current Assets	467,721	830,817
<b>Other Assets</b>		
Investments - deferred compensation	512,661	386,916
Investments - other	493,669	446,278
Investments - reserved	25,000	25,000
Accounts receivable, net of current portion	-	15,000
Furniture, equipment and improvements at cost, net of accumulated depreciation of \$597,384 and \$531,869 respectively	726,482	729,558
Total Other Assets	1,757,812	1,602,752
<b>TOTAL ASSETS</b>	<b>\$ 2,225,533</b>	<b>\$ 2,433,569</b>

**LIABILITIES AND NET ASSETS**

<b>Current Liabilities</b>		
Accounts payable	\$ 109,482	\$ 88,508
Accrued expenses	57,883	43,135
Deferred revenue - current portion	15,000	15,000
Total Current Liabilities	182,365	146,643
<b>Other Liabilities</b>		
Deferred compensation payable	512,661	386,916
Deferred revenue, net of current portion	-	15,000
Total Other Liabilities	512,661	401,916
Total Liabilities	695,026	548,559
<b>Net Assets</b>		
Unrestricted	1,381,348	1,735,851
Board designated	149,159	149,159
Total Net Assets	1,530,507	1,885,010
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 2,225,533</b>	<b>\$ 2,433,569</b>

See accompanying notes to financial statements.

**FACULTY-STUDENT ASSOCIATION OF  
SCHENECTADY COUNTY COMMUNITY COLLEGE, INC.  
STATEMENTS OF ACTIVITIES  
FOR THE YEARS ENDED MAY 31, 2021 AND 2020**

	<u>2021</u>	<u>2020</u>
<b>Revenues</b>		
Bookstore, convenience and dining sales	\$ 905,664	\$ 1,490,140
SGA contract	22,800	22,800
Interest income and realized and unrealized gains/(losses)	47,450	28,087
Food service commission	24	187
Other commission	17,593	31,442
SUNY Child Care Grant	65,150	80,374
Textbook rental fees	1,688	8,085
Cap and gown fees	19,250	50
Other	34,389	25,741
Total Revenues	<u>1,114,008</u>	<u>1,686,906</u>
<b>Program Service Expenses</b>		
Child care expenses	65,150	80,374
Faculty-Student organization expense	50,000	5,100
Total Program Service Expenses	<u>115,150</u>	<u>85,474</u>
<b>Operating Expenses</b>		
Advertising	679	1,443
Bad debts	27,554	12,546
Bank service charges and credit card merchant charges	24,939	28,540
Depreciation	66,029	55,757
Dues and memberships	1,438	789
Facility fee	-	10,000
Freight out	19,535	11,693
Insurance	23,671	20,504
Office and operating supplies	11,271	15,853
Payroll taxes and employee benefits	118,506	136,223
Professional fees	12,524	11,647
Repairs and maintenance	21,040	39,386
Salaries	341,790	348,373
Start up costs	6,692	-
Seminars and travel	-	1,035
Telephone	729	1,242
Total Operating Expenses	<u>676,397</u>	<u>695,031</u>
Cost of sales	<u>676,964</u>	<u>1,085,139</u>
Total Expenses	<u>1,468,511</u>	<u>1,865,644</u>
<b>Change in Net Assets</b>	(354,503)	(178,738)
Net Assets, Beginning of Year	<u>1,885,010</u>	<u>2,063,748</u>
<b>Net Assets, End of Year</b>	<u>\$ 1,530,507</u>	<u>\$ 1,885,010</u>

See accompanying notes to financial statements.

**FACULTY-STUDENT ASSOCIATION OF  
SCHENECTADY COUNTY COMMUNITY COLLEGE, INC.  
STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED MAY 31, 2021 AND 2020**

	2021	2020
<b>Cash Flows From Operating Activities</b>		
Cash received from sales and commissions	\$ 1,123,504	\$ 1,681,220
Cash paid to suppliers and employees	(1,125,388)	(1,643,537)
Net Cash Provided (Used) By Operating Activities	(1,884)	37,683
<b>Cash Flows From Investing Activities</b>		
Purchases of equipment and improvements	(62,953)	(30,503)
Purchases of investments	(43,368)	(32,359)
Net Cash Provided (Used) By Investing Activities	(106,321)	(62,862)
<b>Net Decrease in Cash and Cash Equivalents</b>	(108,205)	(25,179)
Cash and Cash Equivalents, Beginning of Year	306,348	331,527
<b>Cash and Cash Equivalents, End of Year</b>	\$ 198,143	\$ 306,348
<b>Reconciliation of Change in Net Assets to Net Cash Provided By Operating Activities</b>		
Change in net assets	\$ (354,503)	\$ (178,738)
Adjustments to Reconcile Change in Net Assets to Net Cash Provided By Operating Activities		
Net unrealized (gain) loss on investment	(129,768)	(6,623)
Bad debt expense	27,554	12,546
Depreciation	66,029	55,757
(Increase) decrease in assets:		
Accounts receivable	71,946	37,401
Inventory	114,352	67,542
Prepaid expenses	(8,822)	1,933
Prepaid books	64,861	164,505
Increase (decrease) in liabilities:		
Accounts payable	20,974	(152,366)
Accrued expenses	14,748	11,882
Deferred revenue	(15,000)	(15,000)
Deferred compensation payable	125,745	38,844
Net Cash Used By Operating Activities	\$ (1,884)	\$ 37,683
<b>Schedule of Noncash Investing Activities</b>		
Unrealized gain (loss) on investments	\$ 129,768	\$ 6,623

See accompanying notes to financial statements.

**FACULTY-STUDENT ASSOCIATION OF  
SCHENECTADY COUNTY COMMUNITY COLLEGE, INC.  
NOTES TO FINANCIAL STATEMENTS  
MAY 31, 2021 AND 2020**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The Faculty-Student Association of Schenectady County Community College (the Association) is an entity established under the membership corporation laws of New York State to provide, operate and manage services authorized by the Schenectady County Community College Board of Trustees (the College) in furtherance of educational activities. The Association entered into an agreement with the College, which expires May 31, 2023. Among other things, the College President approves the Association's annual operating budget prior to the release of any funds collected by the College for authorized services. The agreement authorizes the Association to provide food services, child care services and to operate the College bookstore as well as to provide other miscellaneous services. The Association has subcontracted with various vendors to provide food services, vending services and child care services. The College bookstore, café (also referred to as dining services) and convenience store are operated by the Association as a separate fund.

The Association is governed by a 11 member Board of Directors. The Board is comprised of 3 presidential appointees, 4 full-time elected faculty and 4 students (3 Student Government Executives and 1 student appointee.)

The financial statements of the Association have been prepared on the accrual basis of accounting.

***Related Parties***

In addition to the activities with the College as noted above, the Association provides bookkeeping services to the Student Government Association of the Schenectady County Community College at an approximate fee of \$20,000 which is recorded on the SGA contract line on the statements of activities.

***Financial Statement Presentation***

The Association reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. There were no temporarily or permanently restricted net assets at May 31, 2021 and 2020.

The financial records of the Association are maintained in accordance with the principles of fund accounting, whereby resources and expenditures are classified into funds according to specified purposes or restrictions. The Association has two fund types which together comprise unrestricted net assets.

(a) Operating Fund

This includes all revenue and expenses over which the governing Board retains full control to use in achieving its stated purpose of providing auxiliary services to aid students, faculty, and staff in achieving the overall objectives of the College.



**FACULTY-STUDENT ASSOCIATION OF  
SCHENECTADY COUNTY COMMUNITY COLLEGE, INC.  
NOTES TO FINANCIAL STATEMENTS  
MAY 31, 2021 AND 2020**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***Financial Statement Presentation***

- (b) College Bookstore, Convenience Store, and Café Fund

This fund accounts for the operation of the College bookstore, convenience store, and Café (also referred to as dining services).

***Cash and Cash Equivalents***

For purposes of the statement of cash flows, highly liquid investments with an initial maturity of three months or less are considered to be cash equivalents.

At May 31, 2021 and 2020, reserved cash consists of \$124,159 reserved for equipment replacement and reserved investments consists of \$25,000 reserved for short-term needs.

***Inventories***

The Association state inventories at the lower of FIFO cost and net realizable value. Net realizable value is based on the selling price.

***Board Designated***

Board designated funds consist of amounts reserved for equipment replacement and short-term needs.

***Reserve for Equipment Replacement***

The reserve for equipment replacement was established in the February 8, 1993 agreement with the College to provide funds for the repair and replacement of College owned equipment. The change in the reserve from the preceding year's balance is as follows:

<b>Balance, May 31, 2019</b>	\$ 124,159
Increase - food service commissions	-
Decrease - equipment repair and subsidy	-
<b>Balance, May 31, 2020</b>	<u>\$ 124,159</u>
Increase - food service commissions	-
Decrease - equipment repair and subsidy	-
<b>Balance, May 31, 2021</b>	<u><u>\$ 124,159</u></u>

***Reserve for Short Term Needs***

The reserve for short term needs was established by the Board of Directors at the November 16, 2006 meeting to provide for current needs of the College. There have been no changes to the reserve balance during the years ended May 31, 2021 and 2020.

**FACULTY-STUDENT ASSOCIATION OF  
SCHENECTADY COUNTY COMMUNITY COLLEGE, INC.  
NOTES TO FINANCIAL STATEMENTS  
MAY 31, 2021 AND 2020**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***Investments***

Investments are recorded at fair value. Unrealized gains and losses are recorded in the statement of activities.

***Furniture, Equipment and Improvements and Depreciation***

Furniture, equipment and improvements are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the individual assets. Furniture and equipment are depreciated over 5 to 10 years; improvements are depreciated over 31.5 years.

Maintenance and repairs are charged to operations when incurred, betterments and renewals are capitalized.

***Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

***Advertising Costs***

The Association uses advertising to promote its programs among the audiences it serves. Advertising costs are expensed as incurred.

***Accounts Receivable***

Accounts receivable are stated at the amount management expects to collect from balances outstanding at year-end. Based on management's assessment of the credit history with customers having outstanding balances and current relationships with them, the allowance was \$56,434 and \$34,223 as of May 31, 2021 and 2020, respectively. Receivables also include \$15,000 related to a vending contract payable in annual installments of \$15,000; the amount was not discounted because it was not significant.

***Accrued Expenses***

Accrued expenses consist primarily of accrued compensated absences for full-time employees who are within retirement age. Expenses are recognized in the period in which the employee earns the sick day. The Association pays out 50% of sick time upon retirement.

**FACULTY-STUDENT ASSOCIATION OF  
SCHENECTADY COUNTY COMMUNITY COLLEGE, INC.  
NOTES TO FINANCIAL STATEMENTS  
MAY 31, 2021 AND 2020**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***Deferred Revenue***

Deferred revenue consists primarily of an exchange contract with the terms that extend beyond the balance sheet date. Revenue will be recognized as contributions in the period in which the entity realizes the contribution.

***Tax Status***

The Association is exempt from federal income taxes as it is a blended component unit of Schenectady County Community College and operates under its charter. Under Accounting Standards Codification (ASC) Section 740, the tax status of tax-exempt entities is an uncertain tax position, since events could potentially occur that jeopardize tax-exempt status. Management of the Association is not aware of any events that could jeopardize tax-exempt status. Therefore, no liability or provision for uncertain tax positions has been reflected in the financial statements.

***Revenue Recognition***

**Contributions**

All funding is considered available for the Association's operating fund unless specifically restricted by the funding agency. Amounts received that are designated for future periods or restricted by the funding agency are reported as temporarily or permanently restricted support and increase the respective class of net assets. Funding received with temporary restrictions that are met in the same reporting period are reported as unrestricted support and increase unrestricted net assets.

**Bookstore, Café and Convenience Store Sales**

The Association receives revenue from the sales of books, food and other merchandise. Sales are recognized when shipped to or picked up by the customer.

**Other Revenues**

The remaining revenue categories are recognized as revenue when earned.

**2. OPERATIONS**

The Association entered into an agreement to subcontract the Student Commons (food service) operation beginning in May 2020. The Association retains responsibility for utilities and equipment repair.

The Association opened a child care center (Center) on September 1, 1992, and has contracted with the YWCA of Northeastern New York to operate the Center. The Center is designed to be self-supporting. The Association will not fund any deficits unless they have prior approval in the budget.

**FACULTY-STUDENT ASSOCIATION OF  
SCHENECTADY COUNTY COMMUNITY COLLEGE, INC.  
NOTES TO FINANCIAL STATEMENTS  
MAY 31, 2021 AND 2020**

**3. FURNITURE, EQUIPMENT AND IMPROVEMENTS, NET**

A summary of the Association's furniture, equipment and improvements, net is as follows:

	<u>2021</u>	<u>2020</u>
Furniture and equipment	\$ 437,120	\$ 435,410
Improvements	<u>886,746</u>	<u>826,017</u>
Total	1,323,866	1,261,427
Less accumulated depreciation	<u>597,384</u>	<u>531,869</u>
Net Furniture, Equipment, and Improvements	<u>\$ 726,482</u>	<u>\$ 729,558</u>

**4. CONCENTRATION OF CREDIT RISK**

As of May 31, 2021, the Association had bank balances totaling approximately \$195,408. At various times during the year ended May 31, 2021, cash deposits at banks exceeded the Federal Deposit Insurance Corporation (FDIC) insured limits.

**5. INVESTMENTS AND DEFERRED COMPENSATION AGREEMENTS**

Investments consist of mutual funds. A portion of the investments reported on the balance sheet represent certain amounts set aside in accordance with deferred compensation agreements. The Association has entered into deferred compensation agreements with several key employees. All full time employees are eligible to receive the benefit. The agreements require a percentage of salaries to be paid into separate accounts for the benefit of each employee. The Association retains title to and beneficial ownership of the accounts until termination of employment, at which time the balance in the account is paid out in accordance with the agreements. These assets are subject to claims of the Association's general creditors in the event of bankruptcy. The investments are reported based on readily determinable fair values and as deferred compensation payable as of May 31.

The Association recorded the annual deferred compensation payments in employee benefits expense; \$11,079 and \$38,844 for the years ended May 31, 2021 and 2020, respectively. See footnote 6 for details of the fair value of this asset.

**6. FAIR VALUE MEASUREMENTS**

Accounting principles generally accepted in the United States of America establishes a three-level hierarchy for disclosure of fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The three levels are described as follows.

- Level 1 - Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

**FACULTY-STUDENT ASSOCIATION OF  
SCHENECTADY COUNTY COMMUNITY COLLEGE, INC.  
NOTES TO FINANCIAL STATEMENTS  
MAY 31, 2021 AND 2020**

**6. FAIR VALUE MEASUREMENTS**

- Level 2 - Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The per share Net Asset Value (NAV) of a fund is determined by dividing the total value of the fund's securities and other assets, less liabilities, by the total number of shares outstanding. In determining NAV, fund securities listed on the national securities exchanges, the Nasdaq National Market and foreign markets are valued at the closing prices on such markets, or if such price is lacking for the trading period immediately preceding the time of determination, such securities are valued at their current bid price. Fund securities that are traded on the over-the-counter market are valued at their closing bid prices. The values of foreign securities and currencies are translated to U.S. dollars using exchange rates in effect at the time of valuation. A fund may determine the fair value of individual securities held by it, by using prices provided by one or more independent pricing services which may provide market prices to their funds, or, as needed, by obtaining market quotations from independent broker-dealers. Short-term securities maturing within 60 days are valued on the amortized cost basis.

The following table sets forth a summary of the Association's investments with a reported estimated fair value using NAV per share as:

	<u>Fair Value at May 31,</u>				<b>Redemption</b>
	<u>2021</u>	<u>2020</u>	<u>Unfunded</u>	<u>Redemption</u>	<u>Period</u>
			<u>Commitments</u>	<u>Frequency</u>	<u>Notice</u>
Investments	\$ <u>1,031,330</u>	\$ <u>858,194</u>	None	Daily	Daily

The methods described above may produce a fair value calculation that may not be indicative of net realized value or reflective of future fair values. Furthermore, while the Association believes its valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

**FACULTY-STUDENT ASSOCIATION OF  
SCHENECTADY COUNTY COMMUNITY COLLEGE, INC.  
NOTES TO FINANCIAL STATEMENTS  
MAY 31, 2021 AND 2020**

**6. FAIR VALUE MEASUREMENTS**

Fair values of assets measured on a recurring basis are as follows:

**Fair Value Measurements at Reporting Date Using:**

	<u>Fair Value</u>	<u>Quoted Prices in Active Markets for Identical Assets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>
<b>May 31, 2021</b>				
Cash & Cash Equiv.	\$ 132	\$ -	\$ -	\$ -
Domestic Equity	271,906	-	-	-
International Equity	60,706	-	-	-
Blended Funds	28,673	-	-	-
Domestic Bonds	541,728	-	-	-
International Bonds	32,889	-	-	-
Government Bonds	46,425	-	-	-
Other Bonds	9,839	-	-	-
Fixed Income	<u>39,032</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total (a)	<u>\$ 1,031,330</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
<b>May 31, 2020</b>				
Cash & Cash Equiv.	\$ 132	\$ -	\$ -	\$ -
Domestic Equity	192,070	-	-	-
International Equity	48,882	-	-	-
Blended Funds	24,788	-	-	-
Domestic Bonds	472,730	-	-	-
International Bonds	28,727	-	-	-
Government Bonds	48,577	-	-	-
Other Bonds	13,092	-	-	-
Fixed Income	<u>29,196</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total (a)	<u>\$ 858,194</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

- (a) In accordance with ASC Subtopic 820-10, certain investments that were measured at net asset value per share (or its equivalent) have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit a reconciliation of the fair value hierarchy to the line items presented in the statement of net assets available for benefits.

**FACULTY-STUDENT ASSOCIATION OF  
SCHENECTADY COUNTY COMMUNITY COLLEGE, INC.  
NOTES TO FINANCIAL STATEMENTS  
MAY 31, 2021 AND 2020**

**7. RISKS AND UNCERTAINTIES**

The Association invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

**8. COVID-19**

The outbreak of COVID-19, a respiratory disease, has been characterized as a pandemic by the World Health Organization on March 11, 2020. The Association's operations are heavily dependent on enrollment at the College which has been inconsistent and in a virtual environment. Additionally, access to grants and contracts from federal, state, and local governments may decrease or may not be available. The outbreak may have a continued material adverse impact on economic and market conditions, triggering a period of global economic slowdown. The full impact of the COVID-19 outbreak continues to evolve as of the date these financial statements were available to be issued. As such, it is uncertain as to the full magnitude that the pandemic will have on the Association's financial condition, liquidity, and future results of operations.

**8. SUBSEQUENT EVENTS**

Management has evaluated events subsequent to the balance sheet date of May 31, 2021 through December 1, 2021, which is the date these financial statements were available to be issued and have determined that there are no subsequent events that require recording or disclosure.

**FACULTY-STUDENT ASSOCIATION OF  
SCHENECTADY COUNTY COMMUNITY COLLEGE, INC.  
SCHEDULES OF BOOKSTORE, CONVENIENCE STORE, AND DINING SERVICES INCOME  
FOR THE YEARS ENDED MAY 31, 2021 AND 2020**

	2021		2020	
	<u>Dollars</u>	<u>% To Sales</u>	<u>Dollars</u>	<u>% To Sales</u>
<b>Sales</b>	\$ 905,664	100.0	\$ 1,490,140	100.0
Cost of Sales	<u>676,964</u>	<u>74.7</u>	<u>1,085,139</u>	<u>72.8</u>
<b>Gross Profit</b>	228,700	25.3	405,001	27.2
Operating Expenses	<u>514,024</u>	<u>56.8</u>	<u>415,362</u>	<u>27.9</u>
<b>Income (Loss) from Operations</b>	(285,324)	-31.5	(10,361)	-0.7
Other Income	<u>34,380</u>	<u>3.8</u>	<u>34,422</u>	<u>2.3</u>
<b>INCOME (LOSS) IN EXCESS OF EXPENSES</b>	<u>\$ (250,944)</u>	<u>-27.7</u>	<u>\$ 24,061</u>	<u>1.6</u>



**FACULTY-STUDENT ASSOCIATION OF  
SCHENECTADY COUNTY COMMUNITY COLLEGE, INC.  
SCHEDULES OF COST OF SALES  
FOR THE YEARS ENDED MAY 31, 2021 AND 2020**

	<u>2021</u>	<u>2020</u>
Inventory - beginning	\$ 247,443	\$ 314,985
Purchases - net	548,325	998,860
Freight-in	14,287	18,737
Available for sale	<u>810,055</u>	<u>1,332,582</u>
Less inventory - ending	<u>133,091</u>	<u>247,443</u>
Total Cost of Sales	<u>\$ 676,964</u>	<u>\$ 1,085,139</u>

**SCHEDULE OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED MAY 31, 2021**

	<u>Bookstore, Convenience Store and Dining</u>	<u>Operating</u>	<u>Total</u>
Advertising	\$ 679	\$ -	\$ 679
Bad debts	27,554	-	27,554
Bank service fees and credit card merchant charges	24,939	-	24,939
Child care expenses	-	65,150	65,150
Depreciation	66,029	-	66,029
Dues and memberships	893	545	1,438
Facility fee	-	-	-
Faculty-Student organization expense	-	50,000	50,000
Freight out	19,535	-	19,535
Insurance	23,671	-	23,671
Office and operating supplies	11,125	146	11,271
Payroll taxes and employee benefits	87,453	31,053	118,506
Professional fees	10,074	2,450	12,524
Repairs and maintenance	2,684	18,356	21,040
Salaries	231,967	109,823	341,790
Start up costs	6,692	-	6,692
Telephone	729	-	729
Total	<u>\$ 514,024</u>	<u>\$ 277,523</u>	<u>\$ 791,547</u>